



September 1, 2021

Dear Valued Customer,

Due to continued increases in material and transportation costs, Colonial will implement a List Price increase on **October 1, 2021**. The increase will be 10% on all products (current List Price divided by .90).

List Price Sheet **VPS-31**, (and for Slo-Close Ball Valves, price sheet **VPSC-11**) will be available in PDF and Excel format at [www.colonialengineering.com](http://www.colonialengineering.com) by Sept 15, 2021.

Due to the volatility of the raw material markets, printed copies of VPS-31 will not be distributed.

- Purchase orders received on or after 10/1/21 will be priced with the increase.
- POs with current pricing will be accepted through 9/30/21, but will be limited to 1 x your monthly average purchase quantity (prior 12-month average), with exceptions for approved project-orders previously quoted.
- FFA will change from \$750 net to \$1,000 Net on 10/1/21.

We appreciate your business and look forward to mutual growth and success.

Respectfully submitted,

Mark Bainbridge  
VP Sales & Marketing



6400 Corporate Avenue, Portage, MI 49002  
PH: 269-323-2495 or Toll-free 800-374-0234  
Fax: 269-323-0630 or Toll-free 866-879-5982